

# FINANCIAL AND OPERATING SUMMARY

# (\$000s except per share amounts)

	Three Months Ended			
	Mar 31, 2020	Dec 31, 2019	% Change	
Financial highlights				
Oil sales	61,211	86,905	(30)%	
NGL sales	1,063	2,076	(49)%	
Natural gas sales	1,432	2,808	(49)%	
Total oil, natural gas, and NGL revenue	63,706	91,789	(31)%	
Cash flow from operating activities	43,138	34,474	25 %	
Per share - basic (\$)	0.13	0.11	18 %	
Adjusted funds flow <sup>1</sup>	30,028	38,881	(23)%	
Per share - basic (\$) <sup>1</sup>	0.09	0.12	(25)%	
Net loss	(615,227)	(143,801)	328 %	
Per share basic (\$)	(1.85)	(0.44)	320 %	
Total exploration and development expenditures	32,504	30,760	6 %	
Total acquisitions & dispositions	—	2,458	(100)%	
Total capital expenditures	32,504	33,218	(2)%	
Net debt <sup>1</sup> , end of period	384,686	382,309	1 %	
Operating highlights				
Production:				
Oil (bbls per day)	16,891	16,441	3 %	
NGLs (bbls per day)	564	630	(10)%	
Natural gas (mcf per day)	17,409	19,521	(11)%	
Total (boe per day) (6:1)	20,357	20,325	— %	
Average realized price (excluding hedges):				
Oil (\$ per bbl)	39.82	57.46	(31)%	
NGL (\$ per bbl)	20.72	35.84	(42)%	
Natural gas (\$ per mcf)	0.90	1.56	(42)%	
Netback (\$ per boe)				
Petroleum and natural gas revenue	34.39	49.09	(30)%	
Realized gain on commodity and FX contracts	7.29	0.13	5,508 %	
Royalties	(4.59)	(7.00)	(34)%	
Net operating expenses <sup>1</sup>	(14.29)	(14.91)	(4)%	
Transportation expenses	(1.64)	(1.40)	17 %	
Operating netback <sup>1</sup>	21.16	25.91	(18)%	
G&A expense	(1.84)	(1.95)	(6)%	
Interest expense	(3.10)	(3.16)	(2)%	
Adjusted funds flow <sup>1</sup>	16.22	20.80	(22)%	
Common shares outstanding, end of period	335,069	326,330	3 %	
Weighted average basic shares outstanding	332,188	324,836	2 %	
Stock option dilution	-	_	— %	
Weighted average diluted shares outstanding	332,188	324,836	2 %	

1 This is a non-GAAP financial measure which is defined in the Non-GAAP Financial Measures section of this document.



### MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") of the consolidated financial position and results of operations of Surge Energy Inc. ("Surge" or the "Company"), which includes its subsidiaries and partnership arrangements, is for the three months ended March 31, 2020 and 2019. For a full understanding of the financial position and results of operations of the Company, the MD&A should be read in conjunction with the documents filed on SEDAR, including historical financial statements, MD&A and the Annual Information Form ("AIF"). These documents are available at www.sedar.com.

Surge's management is responsible for the integrity of the information contained in this report and for the consistency between the MD&A and financial statements. In the preparation of these financial statements, estimates are necessary to make a determination of future values for certain assets and liabilities. Management believes these estimates have been based on careful judgments and have been properly presented. The financial statements have been prepared using policies and procedures established by management and fairly reflect Surge's financial position and results of operations. Surge's financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

### **Matters Relating to the COVID-19 Pandemic**

In March 2020, the COVID-19 outbreak was declared a pandemic by the World Health Organization. In addition, global commodity prices have declined significantly due to a collapse in demand attributed to COVID-19 in combination with an oversupply of oil due to disputes between major oil producing countries. Governments worldwide, including those in Canada, have enacted emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruption to businesses globally, resulting in an economic slowdown. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions, however the success of these interventions is not currently determinable. The current economic environment may have significant adverse impacts on the Company including, but not limited to:

- Material declines in revenue and cash flows as a result of the decline in commodity prices;
- Declines in revenue and cash flows due to a reduced capital program and shut-in production;
- Increased impairment charges;
- Inability to comply with covenants and restrictions in lending agreements;
- Increased risk of non-performance by the Company's customers which could materially increase the risk of nonpayment of accounts receivable and customer defaults;
- Increased restructuring charges as the Company aligns its structure and personnel to the dynamic environment; and
- If the situation continues for prolonged periods it could jeopardize the Company's ability to continue as a going concern.

The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on the Company is not known at this time. Estimates and judgments made by management in the preparation of these financial statements are increasingly difficult and subject to a higher degree of measurement uncertainty during this volatile period.

At current forward pricing scenarios, it is likely that most exploration and production companies in Canada will not conform to the standard reserve-based lending ("RBL") structures. The Federal Government has acknowledged the challenges facing the oil and gas industry and has announced a support program intended to provide a liquidity backstop to RBL credit facilities which will be administered through the Export Development Bank of Canada ("EDC") and the Business Development Bank of Canada ("BDC"). EDC and BDC will work directly with the primary banking institutions to provide additional lending and credit capacity to qualifying oil and gas producers that (based on certain criteria) were deemed financially viable prior to the onset of the COVID-19 pandemic. The Company believes it meets the criteria for support under the announced program and is working with its banking syndicate to access this liquidity.



Under the current terms of the credit facility the Company is required to comply with a ratio of Net Senior Debt to EBITDA. As at March 31, 2020, the Company was in compliance with this financial covenant and all other terms of its lending agreement. However, the unprecedented decline in oil prices has materially reduced the Company's forecasted EBITDA and based on current forward pricing, forecasted production, costs and total debt, which can change materially in very short time frames, there is a risk that the Company may not be able to comply with the covenant in a future quarter over the next twelve months.

Management is working to amend or otherwise address this covenant in the forthcoming semi-annual borrowing base redetermination on or before May 31, 2020, however there can be no assurances with respect thereto. Should the Company fail to secure an amendment, it could result in a failure to meet the terms of the lending agreement and the lender would have the right but not the obligation to demand repayment of amounts drawn on the bank facility. If the amount drawn is demanded and not repaid, this would constitute a default under the credit facility. A default under the credit facility would also constitute a default under the reby allowing the holders to demand repayment of amounts outstanding.

Surge's Board of Directors and Audit Committee have reviewed and approved the financial statements and MD&A. This MD&A is dated May 5, 2020.

# **DESCRIPTION OF BUSINESS**

Surge is a Calgary based exploration & production company that is engaged in the business of acquiring and developing operated oil-weighted properties. Surge will continue to identify and actively pursue strategic acquisitions with synergistic characteristics such as existing long life producing assets or opportunities with significant, low risk upside potential. Surge's common shares are traded on the Toronto Stock Exchange ("TSX") under the symbol SGY.

	Tł	Three Months Ended		
(\$000s except per share and per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Cash flow from operating activities	43,138	34,474	28,908	
Per share - basic (\$)	0.13	0.11	0.09	
Per share - diluted (\$)	0.13	0.11	0.09	
\$ per boe	23.29	18.44	14.85	
Adjusted funds flow	30,028	38,881	41,851	
Per share - basic (\$)	0.09	0.12	0.14	
Per share - diluted (\$)	0.09	0.12	0.14	
\$ per boe	16.22	20.80	21.50	

# CASH FLOW FROM OPERATING ACTIVITIES AND ADJUSTED FUNDS FLOW

Cash flow from operating activities for the first quarter of 2020 increased 25 percent when compared to the fourth quarter of 2019 and increased 49 percent when compared to the first quarter of 2019. On a per basic share basis, cash flow from operating activities increased 18 percent compared to the fourth quarter of 2019 and increased 44 percent compared to the first quarter of 2019.

Adjusted funds flow for the first quarter of 2020 decreased 23 percent when compared to the fourth quarter of 2019 and decreased 28 percent when compared to the first quarter of 2019. On a per basic share basis, adjusted funds flow decreased 25 percent when compared to the fourth quarter of 2019 and decreased 36 percent compared to the first quarter of 2019.

Cash flow from operating activities for the first quarter of 2020 increased when compared to the first and fourth quarters of 2019 primarily as a result of changes in non-cash working capital between the periods. The change in non-cash working capital in the first quarter of 2020 was due to a decrease in accounts receivable resulting from lower crude oil pricing and an increase in accounts payable associated with the first quarter 2020 drilling program.

Adjusted funds flow for the first quarter of 2020 decreased as compared to the first and fourth quarters of 2019 primarily the result of a decrease in realized crude oil pricing in the first quarter of 2020, partially offset with an increase in realized gain on commodity and FX contracts.



See the following Operations section for additional information regarding the cash flow and operating results of the Company for the three months ended March 31, 2020 and see the Non-GAAP Financial Measures section of this MD&A for further information regarding adjusted funds flow.

# **OPERATIONS**

Drilling

	Drilling		Success	Working
	Gross	Net	rate (%) net	interest (%)
Q1 2020	19.0	19.0	100%	100%
Total	19.0	19.0	100%	100%

Surge achieved a 100 percent success rate during the period ended March 31, 2020, drilling 19 gross (19 net) wells in southeast Alberta ("Sparky").

Production				
	Three Months Ended			
	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Oil (bbls per day)	16,891	16,441	17,542	
NGL (bbls per day)	564	630	644	
Oil and NGL (bbls per day)	17,455	17,071	18,186	
Natural gas (mcf per day)	17,409	19,521	20,663	
Total (boe per day) (6:1)	20,357	20,325	21,630	
% Oil and NGL	86%	84%	84%	

Surge achieved production of 20,357 boe per day in the first quarter of 2020 (86 percent oil and NGLs), comparable to the average production rate in the fourth quarter of 2019 and a six percent decrease from the average production rate in the same period of 2019.

Production during the first quarter of 2020 remained steady as compared to the fourth quarter of 2019, primarily the result of a successful first quarter drilling program which substantially offset natural declines.

The decrease in production during the first quarter of 2020 as compared to the first quarter of 2019 is primarily the result of natural declines more than offsetting production additions from the Company's 2019 and 2020 drilling program. Additionally, permanent closure of a third party gas processing facility during the fourth quarter of 2019 resulted in a 350 boe per day decrease in one of the Company's non-core areas.



Petroleum and Natural Gas Revenue, Realized Prices and Benchmark Pricing

	Three Months Ended		
(\$000s except per amount)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019
Petroleum and Natural Gas Revenue			
Oil	61,211	86,905	91,128
NGL	1,063	2,076	2,425
Oil and NGL	62,274	88,981	93,553
Natural gas	1,432	2,808	4,315
Total petroleum and natural gas revenue	63,706	91,789	97,868
Realized Prices			
Oil (\$ per bbl)	39.82	57.46	57.72
NGL (\$ per bbl)	20.72	35.84	41.86
Oil and NGL (\$ per bbl)	39.21	56.66	57.16
Natural gas (\$ per mcf)	0.90	1.56	2.32
Total petroleum and natural gas revenue before realized commodity and FX contracts (\$ per boe)	34.39	49.09	50.27
Benchmark Prices			
WTI (US\$ per bbl)	46.17	56.96	54.90
CAD/USD exchange rate	1.34	1.32	1.33
WTI (C\$ per bbl)	61.87	75.19	73.02
Edmonton Light Sweet (C\$ per bbl)	51.61	67.97	66.40
WCS (C\$ per bbl)	34.11	54.30	56.65
AECO Daily Index (C\$ per mcf)	2.04	2.48	2.63

Total petroleum and natural gas revenue for the first quarter of 2020 decreased 31 percent as compared to the fourth quarter of 2019. The decrease is primarily due to the 19 percent decrease in WTI crude oil pricing and widening of the WCS crude oil differential throughout the period resulting in a 31 percent decrease in average realized oil prices. This decrease correlates to the 24 percent decrease in Edmonton light sweet and 37 percent decrease in WCS during the same period, which aligns with the Company's 2019 production weighting as approximately 50 percent of Surge's oil production is sold at the WCS price and 50 percent at Edmonton light sweet.

Total petroleum and natural gas revenue for the first quarter of 2020 decreased 35 percent when compared to the same period of 2019. The decrease is primarily due to a six percent decrease in production during the period and an 31 percent decrease in average realized oil prices, correlating to a decrease in crude oil benchmark pricing.

### **ROYALTIES**

	Three Months Ended			
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Royalties	8,505	13,096	11,061	
% of petroleum and natural gas revenue	13%	14%	11%	
\$ per boe	4.59	7.00	5.68	

As royalties are sensitive to both commodity prices and production levels, the corporate royalty rates will fluctuate with commodity prices, well production rates, production decline of existing wells, and performance and geographic location of new wells drilled.

Royalties as a percentage of revenue for the period ended March 31, 2020 decreased seven percent when compared to the fourth quarter of 2019 as a result of lower crude pricing environment.

Royalties as a percentage of revenue for the period ended March 31, 2020 increased as compared to the same period of the prior year primarily as a result of the disposal of a 1.7 percent gross overriding royalty ("GORR") at the end of the second quarter of 2019.

# **NET OPERATING EXPENSES**

	1	Three Months Ended		
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Operating expenses	28,199	29,448	29,913	
Less processing and other income	(1,720)	(1,564)	(474)	
Net operating expenses	26,479	27,884	29,439	
\$ per boe	14.29	14.91	15.12	

Net operating expenses per boe for the first quarter of 2020 decreased four percent when compared to the immediate preceding quarter and decreased five percent when compared to the first quarter of 2019.

The decrease in net operating expenses per boe as compared to the fourth quarter of 2019 is primarily attributable to the Company's repairs and maintenance expenditures incurred in the fourth quarter of 2019 in preparation for anticipated colder weather throughout the Company's operating areas in the first quarter of 2020.

The decrease in net operating expenses per boe as compared to the first quarter of 2019 is primarily due to additional processing income earned following the acquisition of a gas processing plant in the Company's Sparky core area in the third quarter of 2019.

# **TRANSPORTATION EXPENSES**

	Three Months Ended		
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019
Transportation expenses	3,046	2,624	3,863
\$ per boe	1.64	1.40	1.98

Transportation expenses per boe for the first quarter of 2020 increased 17 percent compared to the fourth quarter of 2019 due to additional incurred transportation expenses as a result of increased trucking for wells brought on production during the first quarter that are not yet pipeline connected.

Transportation expenses per boe for the for the first quarter of 2020 decreased 17 percent when compared to the same period of the prior year as a result of the Company's continued focus of its drilling program in areas with existing pipeline infrastructure.



# **GENERAL AND ADMINISTRATIVE EXPENSES (G&A)**

	TI	Three Months Ended		
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
G&A expenses	4,753	4,805	4,932	
Recoveries and capitalized amounts	(1,337)	(1,165)	(1,462)	
Net G&A expenses	3,416	3,640	3,470	
Net G&A expenses \$ per boe	1.84	1.95	1.78	

Net G&A expenses per boe for the first quarter of 2020 decreased six percent as compared to the fourth quarter of 2019. The decrease in net G&A per boe is primarily attributable the expiration of certain office leases and the Company's cost cutting initiatives.

Net G&A expenses per boe for the first quarter of 2020 increased three percent compared to the same period of the prior year. The increase in net G&A per boe is primarily attributable to the decrease in production.

# TRANSACTION AND OTHER COSTS

	Three Months Ended		
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019
Transaction and other costs	98	(1,200)	194
\$ per boe	0.05	(0.64)	0.10

During the fourth quarter of 2019, the Company unwound an other long term obligation that resulted in a \$1.3 million gain recognized in transaction and other costs.

Transaction and other costs during the period ended March 31, 2019 primarily related to the non-core asset disposition in Northwest Alberta.



### **FINANCE EXPENSES**

	Three Months Ended		
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019
Interest on bank debt	3,473	3,778	6,253
\$ per boe	1.87	2.02	3.21
Interest on convertible debentures	1,222	1,206	640
\$ per boe	0.66	0.64	0.33
Interest on lease and other obligations	885	814	575
\$ per boe	0.48	0.44	0.30
Realized loss on interest contracts	161	113	_
\$ per boe	0.09	0.06	
Total interest expense	5,741	5,911	7,468
\$ per boe	3.10	3.16	3.84
Accretion expense	1,810	1,803	1,593
\$ per boe	0.98	0.96	0.82
Unrealized loss (gain) on interest contracts	5,681	(1,608)	_
\$ per boe	3.07	(0.86)	
Total finance expense	13,232	6,106	9,061
\$ per boe	7.14	3.27	4.65

Total interest expense for the first quarter of 2020 decreased when compared to the immediate preceding quarter and when compared to the same period of 2019. The decrease in total interest expense is primarily attributable to a lower average bank debt level during the periods, partially offset by an increase in interest on lease and other obligations, in addition to a higher realized loss on interest contracts.

Total finance expense includes accretion, representing the change in the time value of the decommissioning liability and convertible debentures as well as unrealized gains and losses on financial interest contracts. Accretion expense for the first quarter of 2020 is comparable to the fourth quarter of 2019 and increased compared to the same period of 2019 due to the accretion recognized on the convertible debentures that were issued in the second quarter of 2019.



### **NETBACKS**

	Th	Three Months Ended		
(\$ per boe, except production)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Average production (boe per day)	20,357	20,325	21,630	
Petroleum and natural gas revenue	34.39	49.09	50.27	
Realized gain (loss) on commodity and FX contracts	7.29	0.13	(0.37)	
Royalties	(4.59)	(7.00)	(5.68)	
Net operating expenses	(14.29)	(14.91)	(15.12)	
Transportation expenses	(1.64)	(1.40)	(1.98)	
Operating netback	21.16	25.91	27.12	
G&A expense	(1.84)	(1.95)	(1.78)	
Interest expense	(3.10)	(3.16)	(3.84)	
Adjusted funds flow	16.22	20.80	21.50	

Please refer to the respective sections of the MD&A for a detailed explanation of the changes to the netback as compared to prior periods.

# STOCK-BASED COMPENSATION

	Three Months Ended			
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Stock-based compensation	1,877	1,749	1,829	
Capitalized stock-based compensation	(757)	(678)	(741)	
Net stock-based compensation	1,120	1,071	1,088	
Net stock-based compensation \$ per boe	0.60	0.57	0.56	

Net stock-based compensation expense for the first quarter of 2020 was comparable to the immediate preceding quarter and the first quarter of 2019.

The stock-based compensation recorded in the period ended March 31, 2020 relates to the restricted share awards ("RSAs") and performance share awards ("PSAs") grants. Subject to terms and conditions of the plan, each RSA entitles the holder to an award value not limited to, but typically paid as to one-third on each of the first, second and third anniversaries of the date of grant. Each PSA entitles the holder to an award value to be typically paid on the third anniversary of the date of grant. For the purpose of calculating share-based compensation, the fair value of each award is determined at the grant date using the closing price of the common shares. A weighted average forfeiture rate of 8% (March 31, 2019 - 15%) for PSAs and 6% (March 31, 2019 - 15%) for RSAs was used to value all awards granted for the period ended March 31, 2019 - 15%) for PSA and \$0.21 (March 31, 2019 - 15%) per RSA. In the case of PSAs, the award value is adjusted for a payout multiplier which can range from 0.0 to 2.0 and is dependent on the performance of the Company relative to pre-defined corporate performance measures for a particular period.



The number of restricted and performance share awards outstanding are as follows:

	Number of restricted share awards	Number of performance share awards
Balance at December 31, 2019	5,775,594	7,602,333
Granted	48,750	16,250
Reinvested <sup>(1)</sup>	225,313	296,577
Added by performance factor	_	-
Exercised	_	-
Forfeited	(65,695)	(16,512)
Balance at March 31, 2020	5,983,962	7,898,648

<sup>(1)</sup> Per the terms of the plan, cash dividends paid by the Company are reinvested to purchase incremental awards.

# **DEPLETION AND DEPRECIATION**

	Three Months Ended			
(\$000s except per boe)	Mar 31, 2020 Dec 31, 2019 Mar 31, 2			
Depletion and depreciation expense	36,113	39,763	40,083	
\$ per boe	<b>19.50</b> 21.27 20			

Depletion and depreciation are calculated based on total capital expenditures (including acquisitions and dispositions), production rates and proved plus probable reserves. Deducted from the Company's first quarter of 2020 depletion and depreciation calculation are costs associated with salvage values of \$59.6 million. Future development costs for proved and probable reserves of \$883.0 million have been included in the depletion calculation.

Depletion and depreciation expense for the three months ended March 31, 2020 decreased compared to the first and fourth quarter of 2019, primarily due to a reduction of the depletable base as a result of the fourth quarter of 2019 impairment expense.



### **IMPAIRMENT**

	Three Months Ended			
(\$000s except per boe)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019	
Impairment	590,628	180,701		
\$ per boe	318.84	96.64		

The Company identified six cash generating units as of March 31, 2020 based on the lowest level at which properties generate cash inflows while applying judgment to consider factors such as shared infrastructure, geographic proximity, petroleum type and similar exposures to market risk and materiality. The Company's CGUs at March 31, 2020, which are unchanged from December 31, 2019, were geographically labeled Northwest Alberta, North Central Alberta, Northeast Alberta, Central Alberta, Southeast Alberta and Southwest Saskatchewan.

For the period ended March 31, 2020, due to declines in forward oil and natural gas prices, the Company determined an indication of potential impairment was present in all of its six CGUs. As a result, the Company completed an impairment test. Recoverable value was estimated at value in use based on before tax discounted cash flows from oil and gas proved plus probable reserves. It was determined that the carrying value of the Northwest Alberta CGU exceeded the recoverable amount of \$139.5 million, the carrying value of the North Central Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the North Central Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the Northeast Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the Central Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the Central Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the Central Alberta CGU exceeded the recoverable amount of \$124.4 million, the carrying value of the Central Alberta CGU exceeded the recoverable amount of \$31.3 million, the carrying value of the Central Alberta CGU exceeded the recoverable amount of \$30.0 million, and the carrying value of the Southwest Saskatchewan CGU exceeded the recoverable amount of \$100.0 million and a \$590.6 million impairment was recognized. The before tax discount rate applied in the value in use calculation as at March 31, 2020 was 13 - 25 percent.

Under IFRS, deferred income tax assets may only be recognized to the extent that it is probable that future taxable profits will be available against which the unused tax losses and deductible temporary differences can be utilized. Accordingly, the Company has not recognized a deferred income tax asset of approximately \$174.3 million as at March 31, 2020.

The following table outlines forecast commodity prices and exchange rates used in the Company's CGU impairment tests at March 31, 2020. The forecast commodity prices are based on the average price forecasts from the three large external reserve engineering evaluators and are a key assumption in assessing the recoverable amount. The reserve report also includes financial assumptions regarding royalty rates, operating costs, and future development capital that can significantly impact the recoverable amount which are assigned based on historic rates and future anticipated activities.

	Medium and L	ight Crude Oil	Natural Gas		NGL			
Year	Canadian Light Sweet Crude 40° API (\$/bbl)	Western Canadian Select 20.5° API (\$/bbl)	AECO Gas Price (\$/ MMBtu)	Edmonton Condensate (\$/bbl)	Edmonton Butane (\$/bbl)	Edmonton Propane (\$/ bbl)	Inflation rates (%/Yr)	Exchange rate (\$US/\$Cdn)
2020	29.22	19.21	1.74	34.35	18.27	10.04	—	0.71
2021	46.85	34.65	2.20	50.72	29.70	17.08	1.0	0.73
2022	59.27	46.34	2.38	62.80	37.87	23.55	2.0	0.75
2023	65.02	51.25	2.45	68.49	41.80	26.03	2.0	0.75
2024	68.43	54.28	2.53	71.73	44.14	27.57	2.0	0.75
2025	69.81	55.72	2.60	73.16	45.02	28.19	2.0	0.75
2026	71.24	56.96	2.66	74.66	45.95	28.83	2.0	0.75
2027	72.70	58.22	2.72	76.19	46.89	29.49	2.0	0.75
2028	74.19	59.51	2.79	77.75	47.86	30.17	2.0	0.75
2029	75.71	60.82	2.85	79.34	48.84	30.85	2.0	0.75
2030	77.22	62.04	2.92	80.96	49.81	31.54	2.0	0.75



The results of the Company's impairment tests are sensitive to changes in any of the key estimates of which changes could decrease or increase the recoverable amounts of assets and result in additional impairment charges or in the recovery of previously recorded impairment charges.

The external reserve evaluators also assess many other financial assumptions regarding royalty rates, operating costs and future development costs along with several other non-financial assumptions that affect reserve volumes. Management considered these assumptions for the impairment test at March 31, 2020, however, it should be noted that all estimates are subject to uncertainty.

As at March 31, 2020, a one percent increase in the assumed discount rate and/or a five percent decrease in the forecast operating cash flows would result in the following pre-tax impairment expense being recognized:

CGU	One percent increase in discount rate	Five percent decrease in cash flows	One percent increase in discount rate and five percent decrease in cash flows
Northeast Alberta	2,506	1,558	4,064
North Central Alberta	6,888	6,994	13,882
Northwest Alberta	7,048	7,276	14,324
Southwest Saskatchewan	6,120	5,555	11,675
Southeast Alberta	14,772	17,022	31,794
Central Alberta	550	769	1,319
Total	37,884	39,174	77,058

# **NET LOSS**

	Th	Three Months Ended			
(\$000s except per share)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019		
Net loss	(615,227)	(143,801)	(7,983)		
Per share - basic (\$)	(1.85)	(0.44)	(0.03)		
Per share - diluted (\$)	(1.85)	(0.44)	(0.03)		

The Company realized a higher net loss and net loss per basic share for the first quarter of 2020 as compared to the fourth quarter of 2019. The loss is primarily due to the higher impairment expense recognized in the first quarter of 2020, along with a 31 percent decrease in average realized price per barrel of oil, as compared to the immediately preceding quarter.

Net loss and net loss per basic share for the period ended March 31, 2020 increased as compared to the same period of 2019. The change is primarily due to the recognition of an impairment expense recognized in the first quarter of 2020, along with a 31 percent decrease in average realized price per barrel of oil, partially offset by a realized and unrealized gain on financial contracts.



## **CAPITAL EXPENDITURES**

#### **Capital Expenditure Summary**

(\$000s)	Q1 2020	Q1 2019	% Change
Land	376	310	21 %
Seismic	260	123	111 %
Drilling and completions	22,411	32,729	(32)%
Facilities, equipment and pipelines	7,902	6,761	17 %
Other	1,555	1,338	16 %
Total exploration and development	32,504	41,261	(21)%
Acquisitions - cash consideration	_	273	(100)%
Property dispositions	_	(28,080)	(100)%
Total acquisitions & dispositions	_	(27,807)	(100)%
Total capital expenditures	32,504	13,454	142 %

During the first quarter of 2020, Surge invested \$20.0 million to drill and complete 19 gross (19.0 net) wells at Sparky. The Company spent a further \$2.4 million optimizing producing wellbores in the Valhalla, Shaunavon and Greater Sawn areas.

During the first quarter of 2020, Surge invested \$7.9 million on facilities, equipment and pipelines, primarily comprised of \$5.9 million on facilities, pipelines and waterflood expansions and pilots and \$2.0 million on well equipping. An additional \$2.2 million was spent on land and seismic acquisitions and other capital items during the quarter.

Due to the COVID-19 outbreak and decreases in global commodity prices, Surge has suspended its previously announced 2020 guidance and capital program of \$98.5 million.



# FACTORS THAT HAVE CAUSED VARIATIONS OVER THE QUARTERS

The fluctuations in Surge's revenue and net earnings from quarter to quarter are primarily caused by changes in production volumes, changes in realized commodity prices and the related impact on royalties, realized and unrealized gains or losses on derivative instruments, and changes in impairment expense and non-cash items. The change in production from the second quarter of 2018 through the current quarter is due to Surge's successful drilling programs and acquisitions over that period. Please refer to the Financial and Operating Results section and other sections of this MD&A for detailed discussions on variations during the comparative quarters and to Surge's previously issued interim and annual MD&A for changes in prior quarters.

# **Share Capital and Option Activity**

	Q1 2020	Q4 2019	Q3 2019	Q2 2019
Weighted common shares	332,187,964	324,835,793	318,075,528	314,010,237
Dilutive instruments (treasury method)	—	—	-	_
Weighted average diluted shares outstanding	332,187,964	324,835,793	318,075,528	314,010,237

	Q1 2019	Q4 2018	Q3 2018	Q2 2018
Weighted common shares	309,447,717	288,743,803	231,988,109	230,812,437
Dilutive instruments (treasury method)	_	—	4,234,451	5,264,860
Weighted average diluted shares outstanding	309,447,717	288,743,803	236,222,560	236,077,297

During the period ended March 31, 2020, the Company issued 8.7 million flow-through shares related to Canadian development expenditures at a price of \$1.18 per share for total gross proceeds of \$10.3 million. The proceeds were used to fund the Company's current quarter drilling program. Including the issuance, on May 5, 2020, Surge had 335,068,916 common shares, 7,921,725 PSAs, and 6,000,501 RSAs outstanding.



# **Quarterly Financial Information**

	Q1 2020	Q4 2019	Q3 2019	Q2 2019
Oil, Natural gas & NGL sales	63,706	91,789	97,026	107,665
Net loss	(615,227)	(143,801)	(4,269)	(2,611)
Net loss per share (\$):				
Basic	(1.85)	(0.44)	(0.01)	(0.01)
Diluted	(1.85)	(0.44)	(0.01)	(0.01)
Cash flow from operating activities	43,138	34,474	40,228	45,807
Cash flow from operating activities per share (\$):				
Basic	0.13	0.11	0.13	0.15
Diluted	0.13	0.11	0.13	0.15
Adjusted funds flow	30,028	38,881	41,513	50,742
Adjusted funds flow per share (\$):				
Basic	0.09	0.12	0.13	0.16
Diluted	0.09	0.12	0.13	0.16
Average daily sales				
Oil (bbls/d)	16,891	16,441	17,170	17,366
NGL (bbls/d)	564	630	769	727
Natural gas (mcf/d)	17,409	19,521	19,668	20,706
Barrels of oil equivalent (boe per day) (6:1)	20,357	20,325	21,217	21,544
Average sales price				
Natural gas (\$/mcf)	0.90	1.56	0.69	0.86
Oil (\$/bbl)	39.82	57.46	59.39	66.05
NGL (\$/bbl)	20.72	35.84	27.69	24.93
Barrels of oil equivalent (\$/boe)	34.39	49.09	49.71	54.92



**Quarterly Financial Information** 

	Q1 2019	Q4 2018	Q3 2018	Q2 2018
Oil, Natural gas & NGL sales	97,868	58,127	91,036	87,094
Net earnings (loss)	(7,983)	(82 <i>,</i> 473)	9,034	3,015
Net earnings (loss) per share (\$):				
Basic	(0.03)	(0.29)	0.04	0.01
Diluted	(0.03)	(0.29)	0.04	0.01
Cash flow from operating activities	28,908	26,770	37,197	33,725
Cash flow from operating activities per share (\$):				
Basic	0.09	0.09	0.16	0.15
Diluted	0.09	0.09	0.16	0.14
Adjusted funds flow	41,851	6,249	40,638	38,596
Adjusted funds flow per share (\$):				
Basic	0.14	0.02	0.18	0.17
Diluted	0.14	0.02	0.17	0.17
Average daily sales				
Oil (bbls/d)	17,542	16,578	13,560	13,343
NGL (bbls/d)	644	703	669	556
Natural gas (mcf/d)	20,663	22,598	22,797	19,038
Barrels of oil equivalent (boe per day) (6:1)	21,630	21,047	18,029	17,072
Average sales price				
Natural gas (\$/mcf)	2.32	2.03	0.71	0.63
Oil (\$/bbl)	57.72	33.72	68.89	68.78
NGL (\$/bbl)	41.86	38.28	58.46	49.15
Barrels of oil equivalent (\$/boe)	50.27	30.02	54.89	56.06



## LIQUIDITY AND CAPITAL RESOURCES

On March 31, 2020, Surge had \$305.8 million drawn on its credit facility, \$79.0 million principal amount of convertible subordinated unsecured debentures ("Debentures"), and total net debt of \$384.7 million, a decrease in total net debt of 12 percent as compared to the same date in 2019. At March 31, 2020, Surge had approximately \$44.2 million of borrowing capacity in relation to the \$350 million credit facility. The following tables set forth the consolidated capitalization of Surge and the change in the components of the Debentures:

### **Consolidated Capitalization**

(\$000s)	Outstanding as at March 31, 2020
Shareholder Equity	
Share capital	1,475,268
Common shares outstanding	335,069
Debentures - equity	6,266
Debt	
Credit Facilities	
Total Commitment	350,000
Amount drawn	305,804
Debentures - liability	69,295

### **Convertible Debentures**

	Number of convertible debentures	Liability Component (\$000s)	Equity Component (\$000s)
Balance at December 31, 2018	44,500	37,973	3,551
Issuance of convertible debentures	34,500	30,551	3,949
Issue costs	-	(1,776)	(230)
Deferred income tax liability	-	—	(1,004)
Accretion of discount	-	1,951	—
Balance at December 31, 2019	79,000	68,699	6,266
Accretion of discount	_	596	—
Balance at March 31, 2020	79,000	69,295	6,266

Surge monitors its capital structure and makes adjustments according to market conditions in an effort to meet its objectives. Currently, Surge anticipates that the future capital requirements will be funded through a combination of internal cash flow, divestitures, debt and/or equity financing. Furthermore, the Company's flexible capital program and unused bank line further add to Surge's ability to fund future capital requirements as there is no assurance that debt and equity financing will be available on terms acceptable to the Company to meet its capital requirements.

As crude oil pricing began to stabilize in early 2017, Surge increased the Company's dividend to \$0.007080 per share per month, effective February 2017 and following a core area acquisition in April 2017, effective May 2017, the dividend was increased to \$0.007917 per share per month. Due to further increases in crude oil prices, effective June 2018, the dividend was increased again, to \$0.008333 per share per month. Due to decreases in crude oil prices, effective March 2020, the dividend was decreased to \$0.000833 per share per month. Due to further decrease in crude oil prices, effective April 2020, the dividend was suspended until such time as Surge's management and Board see a sustainable recovery in world crude oil prices.



Net Debt	
(\$000s)	As at March 31, 2020
Bank debt	(305,804)
Accounts receivable	29,738
Prepaid expenses and deposits	4,672
Accounts payable and accrued liabilities	(43,718)
Dividends payable	(279)
Convertible debentures	(69,295)
Total	(384,686)

As at March 31, 2020, the Company had a total commitment of \$350 million, being the aggregate of a revolving term credit facility of \$300 million and an operating loan commitment of \$50 million, with a syndicate of banks. A review and redetermination of the borrowing base will occur semi-annually on or before May 31 and November 30 of each year. The facility is available on a revolving basis until May 31, 2020. On May 31, 2020, at the Company's discretion, the facility is available on a non-revolving basis for a one-year period, at the end of which time the facility would be due and payable. Alternatively, the facility may be extended for a further 364-day period at the request of the Company and subject to the approval of the syndicate. As the available lending limits of the facility are based on the syndicate's interpretation of the Company's reserves and commodity prices, there can be no assurance that the amount of the available facility will not decrease at the next scheduled review. In the current pricing environment, there is an increased risk that the lenders may decrease the amount available under the credit facility and the decreases could be material. Interest rates vary depending on the ratio of Net Senior Debt to EBITDA (as defined in the lending agreement). The facility had an effective interest rate of prime plus 1.25 percent as at March 31, 2020 (December 31, 2019 – prime plus 1.25 percent).

The facility is secured by a general assignment of book debts, debentures of \$1.5 billion with a floating charge over all assets of the Company with a negative pledge and undertaking to provide fixed charges on the major producing petroleum and natural gas properties at the request of the bank.

The credit facility has a financial covenant, whereby the Company's ratio of Net Senior Debt to EBITDA shall not exceed 3.00:1.00 (1.79:1.00 as at March 31, 2020). The EBITDA used in the covenant calculation is net loss and comprehensive loss for an annualized period adjusted for lease payments, non-cash items, non-recurring transaction costs and extraordinary and non-recurring items such as material acquisitions or dispositions. The Net Senior Debt used in the covenant calculation includes bank debt and working capital deficit, if any. As at March 31, 2020, the Company was compliant with all covenants in the credit agreement. Refer to note 2 "Matters Relating to the COVID-19 Pandemic" in the financial statements for additional information. Copies of the Company's credit agreements may be accessed through the SEDAR website (www.sedar.com).

# **RELATED-PARTY AND OFF-BALANCE-SHEET TRANSACTIONS**

Surge was not involved in any off-balance-sheet transactions or related party transactions during the period ended March 31, 2020.



## **CONTRACTUAL OBLIGATIONS**

The Company is contractually obligated under its debt agreements as outlined under liquidity and capital resources.

As at March 31, 2020, Surge had future minimum payments relating to its variable office rent payments and firm transport commitments totaling \$33.4 million, as summarized below:

	Μ	larch 31, 2020	Dec	ember 31, 2019
Less than 1 year	\$	8,815	\$	11,046
1 - 3 years		14,342		13,605
3 - 5 years		4,878		4,838
5+ years		5,368		5,343
Total commitments	\$	33,403	\$	34,832

During the year ended December 31, 2019, the Company sold a 1.7 percent gross overriding royalty ("GORR") on the total revenue from the Company's Southwest Saskatchewan, Southeast Alberta and North Central Alberta assets, effective May 1, 2019. The Company has a drilling commitment on the GORR lands that must be fulfilled by April 30, 2022. In the event that the Company fails to fulfill the drilling commitment, the GORR shall increase from 1.7 percent to 2.7 percent. During the first quarter of 2020, Surge drilled 17 out of the 100 wells (2019 - 21 wells drilled) that are required to meet the drilling commitment.

### **LEASES**

The Company has recognized the following lease and other obligations:

	Total
Lease and other obligations at December 31, 2019	\$ 46,684
Interest expense	885
Payments	(2,852)
Lease and other obligations at March 31, 2020	\$ 44,717
Current portion	8,051
Long term portion	36,666



#### **FINANCIAL INSTRUMENTS**

As a means of managing commodity price, interest rate, and foreign exchange volatility, the Company enters into various derivative financial instrument agreements and physical contracts. The fair value of forward contracts and swaps is determined by discounting the difference between the contracted prices and published forward price curves as at the statement of financial position date, using the remaining contracted oil and natural gas volumes and a risk-free interest rate (based on published government rates). The fair value of options and costless collars is based on option models that use published information with respect to volatility, prices and interest rates. Surge's financial derivative contracts are classified as level two.

The following table summarizes the Company's financial derivatives as at May 5, 2020 by period and by product.

#### **Commodity Contracts**

#### **WTI Oil Hedges**

Туре	Term	bbl/d	Currency	Put Sold (per bbl)	Put Acquired (per bbl)	Call Sold (per bbl)	Swap Price (per bbl)
WTI	Jun 2020	1,000	USD	_	_	_	\$29.75
WTI	Jul 2020	500	USD	-	-	—	\$25.50
WTI	Aug 2020	250	USD	_	_	_	\$26.10
WTI	Q2 2020	1,000	USD	_	-	_	\$56.55
WTI	Q3 2020	500	USD	_	-	_	\$57.25
WTI	Q4 2020	500	USD	_	_	_	\$36.04
WTI	May 2020 - Mar 2021	750	USD	_	-	_	\$32.02
WTI	Q1 2021	500	USD	_	_	_	\$36.85
WTI	Q2 2021	250	USD	_	_	_	\$32.05
WTI	May 2020 - Jun 2021	750	USD	_	-	_	\$33.07
WTI	Q3 2019 - Q2 2020	500	USD	_	\$58.00	_	—
WTI	1H 2020	3,500	USD	_	\$47.61	_	—
WTI	Q2 2020	500	USD	_	\$46.00	_	—
WTI	1H 2020	250	USD	_	-	\$67.50	—
WTI	1H 2020	1,750	USD	\$47.14	\$55.71	\$64.47	—
WTI	Q1 2020 - Q3 2020	1,000	USD	\$46.00	\$54.00	\$64.13	—
WTI	Q2 2020 - Q3 2020	500	USD	\$46.00	\$54.00	\$63.55	—
WTI	Q3 2020	1,500	USD	\$47.00	\$55.00	\$65.00	—
WTI	Q3 2019 - Q4 2020	500	USD	\$47.50	\$57.50	\$71.50	—
WTI	2H 2020	500	USD	\$49.00	\$57.00	\$66.50	-
WTI	Q3 2020 - Q1 2021	500	USD	\$44.00	\$52.00	\$60.00	-
WTI	Q4 2020	1,500	USD	\$26.00	\$35.33	\$39.50	-
WTI	Q4 2020 - Q1 2021	1,000	USD	\$26.00	\$36.00	\$40.30	-



# **Oil Differential Hedges**

Туре	Term	bbl/d	Currency	Floor (per bbl)	Ceiling (per bbl)	Swap Price (per bbl)
WCS Swap	1H 2020	1,000	USD	_	-	US\$WTI less \$16.50
WCS Swap	Q2 2020 - Q3 2020	1,500	USD	-	—	US\$WTI less \$16.40
WCS Swap	Q3 2020	500	USD	-	—	US\$WTI less \$16.45
WCS Swap	2H 2020	1,000	USD	-	—	US\$WTI less \$17.50
MSW Swap	Q2 2020	1,500	USD	-	-	US\$WTI less \$5.75
MSW Swap	Q2 2020 - Q3 2020	3,500	USD	-	—	US\$WTI less \$4.94
WCS Collar	Q2 2020 - Q4 2020	1,500	USD	US\$WTI less \$15.50	US\$WTI less \$20.00	_
WCS Collar	2020	1,000	USD	US\$WTI less \$14.60	US\$WTI less \$19.95	_

### **Natural Gas Hedges**

Туре	Term	Volume	Currency	Floor	Ceiling
Chicago Swap	Apr 2020 - Oct 2020	3,000 mmbtu/d	USD	\$2.045 per mmbtu	\$2.045 per mmbtu
Chicago Collar	Nov 2019 - Oct 2020	3,000 mmbtu/d	USD	\$2.25 per mmbtu	\$2.90 per mmbtu
Chicago Collar	Nov 2020 - Oct 2021	3,000 mmbtu/d	USD	\$2.15 per mmbtu	\$2.90 per mmbtu
AECO Swap	Nov 2019 - Dec 2020	3,000 gj/d	CAD	\$1.975 per gj	\$1.975 per gj
AECO Swap	2020	4,000 gj/d	CAD	\$1.45 per gj	\$1.45 per gj

### **CAD/USD FX Hedges**

Туре	Term	Monthly Notional Amount (USD\$)	Total Notional Amount (USD\$)	Swap Rate (CAD\$ per USD\$)
Avg Rate Forward	Q2 2020 - Q4 2020	\$1,000,000	\$9,000,000	\$1.3245

### **Interest Rate Hedges**

Туре	Term	Notional Amount (CAD\$)	Surge Receives	Surge Pays	Fixed Rate SGY Pays
Fixed-to-Floating Rate Swap	Feb 2018 - Feb 2023	\$100,000,000	Floating Rate	Fixed Rate	Semi-Annual Step Up • Beginning at 1.786% • Ending at 2.714% • Averaging 2.479%
Fixed-to-Floating Rate Swap	Jul 2019 - Jun 2024	\$50,000,000	Floating Rate	Fixed Rate	1.7850%

# **CONTROLS AND PROCEDURES**

### **Disclosure Controls and Procedures**

Disclosure controls and procedures ("DC&P"), as defined in National Instrument 52-109 *Certification of Disclosure in Issuers' Annual and Interim Filings*, are designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time periods specified in the securities legislation and include controls and procedures designed to ensure that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation is accumulated and communicated to the Company's management, including its certifying officers, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's DC&P during the quarter ended March 31, 2020 that materially affected, or are reasonably likely to materially affect, the Company's DC&P.



#### **Internal Controls over Financial Reporting**

Internal control over financial reporting ("ICFR"), as defined in National Instrument 52-109, includes those policies and procedures that:

1. pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets of the Company;

2. are designed to provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles and that receipts and expenditures of the Company are being made in accordance with authorizations of management and Directors of Surge; and

3. are designed to provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

The Chief Executive Officer and Chief Financial Officer are responsible for designing internal controls over financial reporting or causing them to be designed under their supervision in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. The Company's Chief Executive Officer and Chief Financial Officer have designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that: (i) material information relating to the Company is made known to the Company's Chief Executive Officer and Chief Financial Officer by others, particularly during the period in which the annual filings are being prepared; and (ii) information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted by it under securities legislation is recorded, processed, summarized and reported within the time period specified in securities legislation.

The Committee of Sponsoring Organizations of the Treadway Commission ("COSO") 2013 framework provides the basis for management's design of internal controls over financial reporting. Management and the Board work to mitigate the risk of a material misstatement in financial reporting; however, a control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met and it should not be expected that the disclosure and internal control procedures will prevent all errors or fraud.

There were no changes in the Company's ICFR during the quarter ended March 31, 2020 that materially affected, or are reasonably likely to materially affect, the Company's ICFR.

# **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in accordance with IFRS requires management to make certain judgments and estimates. Due to the timing of when activities occur compared to the reporting of those activities, management must estimate and accrue operating results and capital spending. Changes in these judgments and estimates could have a material impact on our financial results and financial condition.

### Reserves

The process of estimating reserves is critical to several accounting estimates. It requires significant judgments based on available geological, geophysical, engineering and economic data. These estimates may change substantially as data from ongoing development and production activities becomes available, and as economic conditions impacting oil and gas prices, operating costs and royalty burdens change. Reserve estimates impact net income through depletion, the determination of decommissioning liabilities and the application of impairment tests.

Revisions or changes in reserve estimates can have either a positive or a negative impact on net income.

#### **Forecasted Commodity Prices**

Management's estimates of future crude oil and natural gas prices are critical as these prices are used to determine the carrying amount of PP&E, assess impairment and determine the change in fair value of financial contracts. Management's estimates of prices are based on the price forecast from our reserve engineers and the current forward market.



#### **Business Combinations**

Management makes various assumptions in determining the fair values of any acquired company's assets and liabilities in a business combination. The most significant assumptions and judgments made relate to the estimation of the fair value of the oil and gas properties. To determine the fair value of these properties, we estimate (a) oil and gas reserves in accordance with National Instrument 51-101 – Standards of Disclosure for Oil and Gas Activities ("NI 51-101") and (b) future prices of oil and gas.

### **Decommissioning Liability**

Management calculates the decommissioning liability based on estimated costs to abandon and reclaim its net ownership interest in all wells and facilities and the estimated timing of the costs to be incurred in future periods. The fair value estimate is capitalized to PP&E as part of the cost of the related asset and amortized over its useful life. There are uncertainties related to decommissioning liabilities and the impact on the financial statements could be material as the eventual timing and costs for the obligations could differ from our estimates. Factors that could cause our estimates to differ include any changes to laws or regulations, reserve estimates, costs and technology.

### **Derivative Financial Instruments**

Surge utilizes derivative financial instruments to manage its exposure to market risks relating to commodity prices, foreign currency exchange rates and interest rates. Fair values of derivative contracts fluctuate depending on the underlying estimate of future commodity prices, foreign currency exchange rates, interest rates and counterparty credit risk.

### **Stock-based Compensation**

Management makes various assumptions in determining the value of stock based compensation. This includes estimating the forfeiture rate, the expected volatility of the underlying security, interest rates and expected life.

#### **Deferred Income Taxes**

Management makes various assumptions in determining the value of stock deferred income tax provision, including (but not limited to) future tax rates, accessibility of tax pools and future cash flows.

#### Leases

The preparation of the consolidated financial statements in accordance with IFRS requires management to make judgments, estimates, and assumptions that affect the reported amount of assets, liabilities, income, and expenses. Actual results could differ significantly from these estimates. Key areas where management has made judgments, estimates, and assumptions related to the application of IFRS 16 include:

- Incremental borrowing rate: The Incremental borrowing rates are based on judgments including economic environment, term, currency, and the underlying risk inherent to the asset. The carrying balance of the right-of-use assets, lease obligations, and the resulting interest and depreciation expense, may differ due to changes in the market conditions and lease term.
- Lease term: Lease terms are based on assumptions regarding extension terms that allow for operational flexibility and future market conditions.

### **RISK FACTORS**

Additional risk factors can be found under "Matters Relating to the COVID-19 Pandemic" in this MD&A or under "Risk Factors" in the Company's AIF for the year ended December 31, 2019, which can be found on <u>www.sedar.com</u>. Many risks are discussed below and in the AIF, but these risk factors should not be construed as exhaustive. There are numerous factors, both known and unknown, that could cause actual results or events to differ materially from forecast results.



Oil and natural gas operations involve many risks that even a combination of experience, knowledge and careful evaluation may not be able to overcome. The long-term commercial success of Surge depends on its ability to find, acquire, develop, and commercially produce oil and natural gas reserves. Without the continual addition of new reserves, any existing reserves Surge may have at any particular time and the production therefrom will decline over time as such existing reserves are exploited. A future increase in Surge's reserves will depend not only on the Company's ability to explore and develop any properties it may have from time to time, but also on its ability to select and acquire suitable producing properties or prospects. No assurance can be given that further commercial quantities of oil and natural gas will be discovered or acquired by Surge.

Surge's principal risks include finding and developing economic hydrocarbon reserves efficiently and being able to fund the capital program. The Company's need for capital is both short-term and long-term in nature. Short-term working capital will be required to finance accounts receivable, drilling deposits and other similar short-term assets, while the acquisition and development of oil and natural gas properties requires large amounts of long-term capital. Surge anticipates that future capital requirements will be funded through a combination of internal adjusted funds flow, debt and/or equity financing. There is no assurance that debt and equity financing will be available on terms acceptable to the Company to meet its capital requirements. If any components of the Company's business plan are missing, the Company may not be able to execute the entire business plan.

All phases of the oil and natural gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of federal, provincial, and local laws and regulations. Environmental legislation provides for, among other things, restrictions and prohibitions on spills, releases or emissions of various substances produced in association with oil and natural gas operations. The legislation also requires that wells and facility sites be operated, maintained, abandoned and reclaimed to the satisfaction of applicable regulatory authorities. Compliance with such legislation can require significant expenditures and a breach may result in the imposition of fines and penalties, some of which may be material. Environmental legislation is evolving in a manner expected to result in stricter standards and enforcement, larger fines and liability and potentially increased capital expenditures and operating costs. The discharge of oil, natural gas or other pollutants into the air, soil, or water may give rise to liabilities to governments and third parties and may require Surge's operating entities to incur costs to remedy such discharge. Although Surge believes that it is in material compliance with current applicable environmental regulations, no assurance can be given that environment laws will not result in a curtailment of production or a material increase in the costs of production, development or exploration activities or otherwise adversely affect Surge's financial condition, results of operations or prospects.

Surge's involvement in the exploration for and development of oil and natural gas properties may result in Surge becoming subject to liability for pollution, blowouts, property damage, personal injury or other hazards. Although, prior to drilling, Surge will obtain insurance in accordance with industry standards to address certain of these risks, such insurance has limitations on liability that may not be sufficient to cover the full extent of such liability. In addition, such risks may not, in all circumstances, be insurable or, in certain circumstances, Surge may elect not to obtain insurance to deal with specific risks due to the high premiums associated with such insurance or other reasons. The payment of such uninsured liabilities would reduce the funds available to Surge. The occurrence of a significant event that was not fully insured against, or the insolvency of the insurer of such event, could have a material adverse effect on Surge's financial position, results of operations or prospects and will reduce income otherwise used to fund operations.

The Company's financial performance and condition are substantially dependent on the prevailing prices of oil and natural gas which are unstable and subject to fluctuation. Fluctuations in oil or natural gas prices could have an adverse effect on the Company's operations and financial condition and the value and amount of its reserves. Prices for crude oil fluctuate in response to global supply of and demand for oil, market performance and uncertainty and a variety of other factors which are outside the control of the Company including, but not limited, to the world economy and the Organization of the Petroleum Exporting Countries' ability to adjust supply to world demand, government regulation, political stability and the availability of alternative fuel sources. Natural gas prices are influenced primarily by factors within North America, including North American supply and demand, economic performance, weather conditions and availability and pricing of alternative fuel sources.



Decreases in oil and natural gas prices typically result in a reduction of the Company's net production revenue and may change the economics of producing from some wells, which could result in a reduction in the volume of the Company's reserves. Any further substantial declines in the prices of crude oil or natural gas could also result in delay or cancellation of existing or future drilling, development or construction programs or the curtailment of production. All of these factors could result in a material decrease in the Company's net production revenue, cash flows and profitability causing a reduction in its oil and gas acquisition and development activities. In addition, bank borrowings available to the Company will in part be determined by the Company's borrowing base. A sustained material decline in prices from historical average prices could further reduce such borrowing base, therefore reducing the bank credit available and could require that a portion of its bank debt be repaid.

The Company utilizes financial derivatives contracts to manage market risk. All such transactions are conducted in accordance with the risk management policy that has been approved by the Board of Directors.

# **BOE PRESENTATION**

All amounts are expressed in Canadian dollars unless otherwise noted. Oil, natural gas and natural gas liquids reserves and volumes are converted to a common unit of measure, referred to as a barrel of oil equivalent (boe), on the basis of 6,000 cubic feet of natural gas being equal to one barrel of oil. This conversion ratio is based on an energy equivalency conversion method, primarily applicable at the burner tip and does not necessarily represent a value equivalency at the wellhead. It should be noted that the use of boe might be misleading, particularly if used in isolation.

### FORWARD-LOOKING STATEMENTS

This MD&A contains forward-looking statements. The use of any of the words "anticipate", "continue", "estimate", "expect", "may", "will", "project", "should", "believe" and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements.

More particularly, this MD&A contains statements concerning: sustainability of production; forecast commodity prices, inflation rates and currency prices; the Company's long term prospects and business plan; Surge's continued pursuit of strategic acquisitions and the characteristics thereof; Surge's assets and the characteristics thereof; the COVID-19 pandemic and the potential impacts on the Company and the oil and gas industry generally; the ability of Surge to meet the criteria for support under government programs related to COVID-19; underlying causes of the fluctuations in Surge's revenue and net earnings from guarter to guarter; management's expectations regarding net operating, transportation and G&A expenses for the remainder of 2020; Surge's capital program for the remainder of 2020; Surge's capital budget and production guidance for the remainder of 2020; continued efforts of Surge to monitor and adjust its capital structure; funding of future capital requirements through internal cash flow, divestitures, debt and/or equity financing; future development costs; Surge's financial flexibility, including borrowing capacity under its credit facility; fair value of forward contracts, swaps, options and costless collars entered into by the Company; expected payments and forfeiture rates of RSAs and PSAs granted under the Company's Stock Incentive Plan; estimations of the fair value of acquired assets; corporate royalty rates; estimated tax pools; potential impairments of CGUs and the assumptions used to assess such impairments; expectations with respect to its underlying decommissioning liabilities; ability of Surge to increase or maintain its credit facility; ability of Surge to avoid default under its credit facility or its convertible debentures; the impact of certain new IFRS; continued support of Surge's lender; the amount of Surge's dividend, if any, and the ongoing assessment of management and the Board of market conditions and other relevant considerations; and expectations on corporate royalty rates applicable to the Company.



The forward-looking statements are based on certain key expectations and assumptions made by Surge, including expectations and assumptions concerning the performance of existing wells and success obtained in drilling new wells, anticipated expenses, cash flow and capital expenditures, compliance with and application of regulatory and royalty regimes, prevailing commodity prices and economic conditions, recoverable and carrying value of certain assets, the financial assumptions used by Surge's reserve evaluators in assessing potential impairment of Surge assets; development and completion activities and the costs relating thereto, the performance of new wells, the successful implementation of waterflood programs, the availability of and performance of facilities and pipelines, the geological characteristics of Surge's properties and any acquired assets, the successful application of drilling, completion and seismic technology, the determination of decommissioning liabilities, the ability to obtain approval from syndicate to increase or maintain its credit facility; prevailing weather conditions, exchange rates, licensing requirements, the impact of completed facilities on operating costs, and the availability, costs of capital, labour and services, and the creditworthiness of industry partners.

Although Surge believes that the expectations and assumptions on which the forward-looking statements are based are reasonable, undue reliance should not be placed on the forward-looking statements because Surge can give no assurance that they will prove to be correct. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties. Actual results could differ materially from those currently anticipated due to a number of factors and risks. These include, but are not limited to, risks associated with the condition of the global economy, including trade, public health (including the impact of COVID-19) and other geopolitical risks; risks associated with the oil and gas industry in general (e.g., operational risks in development, exploration and production; delays or changes in plans with respect to exploration or development projects or capital expenditures; inability of Surge to fund its future capital requirements; the uncertainty of reserve estimates; the uncertainty of estimates and projections relating to production, costs and expenses, and health, safety and environmental risks); commodity price and exchange rate fluctuations and constraint in the availability of services, adverse weather or break-up conditions; uncertainties resulting from potential delays or changes in plans with respect to exploration or development projects or capital expenditures; failure to obtain the continued support of the lenders under Surge's current bank line; or the inability to obtain consent of lenders to increase bank line. Certain of these risks are set out in more detail in this MD&A under the headings 'Matters Relating to the COVID-19 Pandemic' and 'Risk Factors' herein and in Surge's AIF dated March 9, 2020 which has been filed on SEDAR and can be accessed at www.sedar.com.

The forward-looking statements contained in this MD&A are made as of the date hereof and Surge undertakes no obligation to update publicly or revise any forward-looking statements or information, whether as a result of new information, future events or otherwise, unless so required by applicable securities laws.



### **NON-GAAP FINANCIAL MEASURES**

Certain secondary financial measures in this document - namely, "adjusted funds flow", "adjusted funds flow per share", "net debt", "net operating expenses", "operating netback", and "adjusted funds flow per boe" are not prescribed by GAAP. These non-GAAP financial measures are included because management uses the information to analyze business performance, cash flow generated from the business, leverage and liquidity, resulting from the Company's principal business activities and it may be useful to investors on the same basis. None of these measures are used to enhance the Company's reported financial performance or position. The non-GAAP measures do not have a standardized meaning prescribed by IFRS and therefore are unlikely to be comparable to similar measures presented by other issuers. They are common in the reports of other companies but may differ by definition and application. All non-GAAP financial measures used in this document are defined below.

### Adjusted funds flow & Adjusted funds flow per share

The Company adjusts cash flow from operating activities in calculating adjusted funds flow for changes in non-cash working capital, decommissioning expenditures and cash settled transaction and other costs. Management believes the timing of collection, payment or incurrence of these items involves a high degree of discretion and as such may not be useful for evaluating Surge's cash flows.

Changes in non-cash working capital are a result of the timing of cash flows related to accounts receivable and accounts payable, which management believes reduces comparability between periods. Management views decommissioning expenditures predominately as a discretionary allocation of capital, with flexibility to determine the size and timing of decommissioning programs to achieve greater capital efficiencies and as such, costs may vary between periods. Transaction and other costs represent expenditures associated with acquisitions, which management believes do not reflect the ongoing cash flows of the business, and as such reduces comparability. Each of these expenditures, due to their nature, are not considered principal business activities and vary between periods, which management believes reduces comparability.

Adjusted funds flow per share is calculated using the same weighted average basic and diluted shares used in calculating income per share.



**Three Months Ended** Mar 31, 2019 (\$000s except per share) Mar 31, 2020 Dec 31, 2019 Cash flow from operating activities 43,138 34,474 28,908 Change in non-cash working capital (14,748) 2,876 11,042 1,707 Decommissioning expenditures 1,540 1,425 Cash settled transaction and other costs 106 194 98 \$ \$ \$ Adjusted funds flow 30,028 38,881 41,851 \$ 0.09 \$ \$ Per share - basic 0.12 0.14

The following table reconciles cash flow from operating activities to adjusted funds flow and adjusted funds flow per share:

# **Net Debt**

There is no comparable measure in accordance with IFRS for net debt. Net debt is calculated as bank debt plus the liability component of the convertible debentures plus or minus working capital, however, excluding the fair value of financial contracts, decommissioning obligations and lease and other obligations. This metric is used by management to analyze the level of debt in the Company including the impact of working capital, which varies with timing of settlement of these balances.

		As at	
(\$000s)	Mar 31, 2020	Dec 31, 2019	Mar 31, 2019
Bank debt	(305,804)	(316,404)	(398,666)
Accounts receivable	29,738	41,486	50,814
Prepaid expenses and deposits	4,672	4,875	7,465
Accounts payable and accrued liabilities	(43,718)	(40,848)	(56,839)
Convertible debentures	(69,295)	(68,699)	(38,308)
Dividends payable	(279)	(2,719)	(2,616)
Total	(384,686)	(382,309)	(438,150)



# **Operating Netback & Adjusted Funds Flow per boe**

Operating netback & adjusted funds flow are calculated on a per unit basis as follows:

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	perating	Nethatk	a Au	Justeu	runus	FIOW	per nue

	Three Months Ended				
(\$000s)	М	ar 31, 2020	Dec 31, 2019	Μ	ar 31, 2019
Petroleum and natural gas revenue		63,706	91,790		97,868
Processing and other income		1,720	1,563		474
Royalties		(8,505)	(13,096)		(11,061)
Realized gain (loss) on commodity and FX contracts		13,509	248		(716)
Operating expenses		(28,199)	(29,448)		(29,913)
Transportation expenses		(3,046)	(2,624)		(3,863)
Operating netback		39,185	48,433		52,789
G&A expense		(3,416)	(3,640)		(3,470)
Interest expense		(5,741)	(5,911)		(7,468)
Adjusted funds flow		30,028	38,881		41,851
Barrels of oil equivalent (boe)		1,852,414	1,869,819		1,946,676
Operating netback (\$ per boe)	\$	21.16	\$ 25.91	\$	27.12
Adjusted funds flow (\$ per boe)	\$	16.22	\$ 20.80	\$	21.50

# **Net Operating Expenses**

Net operating expenses are determined by deducting processing and other revenue primarily generated by processing third party volumes at processing facilities where the Company has an ownership interest. It is common in the industry to earn third party processing revenue on facilities where the entity has a working interest in the infrastructure asset. Under IFRS this source of funds is required to be reported as revenue. However, the Company's principal business is not that of a midstream entity whose activities are dedicated to earning processing and other infrastructure payments. Where the Company has excess capacity at one of its facilities, it will look to process third party volumes as a means to reduce the cost of operating/owning the facility. As such, third party processing revenue is netted against operating costs in the MD&A.